# Best Practices in Assessment Centers

#### Reducing "Group Differences" to a Phrase for the Past

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- General Introduction to Assessment Centers.
- Subgroup Differences in Assessment Centers.
- CWH Assessment Center Results
- Research and Best Practices to Reduce Subgroup Differences

### **Purpose of Assessment Centers**

- Assessment Centers are used for a wide variety of purposes:
  - Selection
  - Placement
  - Promotion
  - Identification of Management Potential
  - Training
  - Career Development

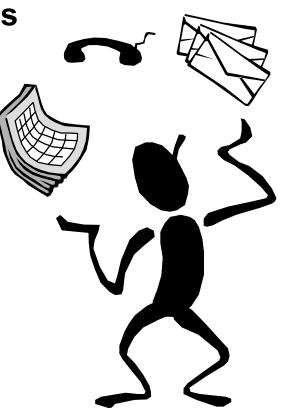
### **Assessment Center Validity**

- Research has consistently demonstrated that Assessment Centers successfully predict a variety of important outcomes.
  - Job Performance
  - Management Potential
  - Training Performance
  - Career Development



# **Types of Dimensions Assessed**

- Organizational and Technical Skills
- Management and Practical Skills
- Tactical Skills
- Interpersonal Skills
- Leadership Skills
- Communication and Presentation Skills
- Written Communication Skills



# **Common Exercises**

- Written Exercise
- Structured Interview
- Group Discussion
- Oral Presentation
- In-Basket
- Role-Play
  (Subordinate Conference)
- Emergency Scenario (or Tactical Exercise)



## Subgroup Differences in Assessment Centers

- Research on the subgroup differences in Assessment Centers has been mixed.
  - Some studies have found no differences.
  - Other studies have found significant differences between White candidates and Black candidates.
- Generally accepted in the field that Black-White subgroup differences exist in most measures, including assessment centers.

#### Typical Subgroup Differences Across a Variety of Commonly Used Measures

Measure	Score Difference	
	(in SD-Difference Units)	
Cognitive Ability	1.00	
Personality (The Big Five)	-0.04 to 0.21	
Structured Interview	0.23	
Biodata	0.33	
Video Situational Judgment	0.43	
Paper Situational Judgment	0.61	
Assessment Center 0.20 to 0.60 (0.40)		

Partially adapted from Ployhart & Tsacoumis (2001).

#### Typical Subgroup Differences in Common Assessment Center Exercises

Exercise	Score Difference	
	(in SD-Difference Units)	
In-Basket	0.35	
Subordinate Meeting (Role Play)	0.03	
Group Discussion	0.25	
Project Presentation	0.27	
Project Discussion	0.39	
Team Preparation	0.40	
Overall Score	0.40	

From Goldstein, Yusko, Braverman, Smith, & Chung (1998).

#### Typical Subgroup Differences In Common Police Assessment Center Exercises

Exercise	Score Difference (in SD-Difference Units)	
In-Basket	1.15	
Subordinate Counseling (Role Play)	0.14	
Spoken Incident	0.31	
Briefing & Training Subordinates	0.26	
Overall Score	0.62	

From Goldstein Ruminson, Yusko, & Smith, (2001).

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#### Typical Subgroup Differences In Common Police and Fire Assessment Center Exercises

	In-Basket Score Difference (in SD-Difference Units)	Role-Play and Incident Command Score Difference
Fire	0.56	(in SD-Difference Units) -0.12
Police	0.67	0.25

Fire collapsed across Lieutenant, Captain, & Battalion Chief Police collapsed across Sergeant, Lieutenant, Captain

> From SHL Landy-Jacobs (unpublished data) CWH Management Solutions

#### Subgroup Differences From Recent CWH Fire and Police Assessment Centers

Exercise	<b>Fire Score</b> <b>Differences</b> (in SD-Difference Units)	Police Score Differences (in SD-Difference Units)
In-Basket (Oral)	-0.20	-0.24
Emergency Scenario	-0.02	-0.20
Role-Play	-0.18	0.20
Structured Interview		-0.15
Oral Presentation	0.42*	-0.06
Written Exercise		0.48
Overall Score	-0.16	-0.14

CWH Data collected from 2000-2003 and collapsed across Fire Driver/Engineer, Lieutenant, & Captain (n = 477) and Police Sergeant & Lieutenant (n = 77)

\*Fire oral presentation based on n = 35)

# **Research and Best Practices to Reduce Subgroup Differences**



- Focus on the entire process, not just a part of the process
  - Job Analysis & Test Plan
  - Exercise Choice & Development
  - Test Administration
  - Assessor Training and the Rating Process
  - Candidate Feedback

# **Job Analysis**

- Reducing group differences begins with the job analysis.
  - Typical job analysis overemphasizes cognitive ability.
  - Increase the job analysis domain to capture the full range of KSAs.
  - Focus on non-cognitive elements.
  - Job analysis is so heavily weighted toward cognitive aspects, that non-cognitive aspects get buried.



# **Test Plan**



- Use a rational approach
  - Keep it simple and use what you know about the job.
  - May reduce AI over complex mathematical models.
  - May increase validity.
- Have SMEs provide weighting data.
  - Review and weight individual exercises.
  - Reduces group differences by reducing overemphasis on cognitive loaded exercises.
- Use a unit weighting approach
  - If can't use SMEs, equal weight the exercises.
  - Results in lower group differences.

### **Exercise Choice & Development**

- Cognitively loaded exercises lead to adverse impact.
  - The higher the cognitive load, the greater the B-W score difference.
  - ACs overemphasize cognitive aspects of exercises.



- Interactive exercises better reflect most jobs and have lower adverse impact.
- Response mode should vary and reflect the job
  - Why is an in-basket a written exercise?
  - CWH uses oral in-baskets compare the difference!

# **Test Administration**

- Reduce the information processing and reading comprehension requirements in the candidate materials.
  - Should accurately reflect the job.
- Allow ample time for preparation and ample face time with the assessors.
  - Minorities perform poorer on speeded tests.
  - More exercise time = more opportunity for observation and more interaction.



- Conduct candidate preparation in-between exercises, not all at once.
  - Logistically more difficult, but more realistic and better results.
- Use diverse assessor panels
  - Increase validity and decrease subgroup differences.

### **Assessor Training**

- Bridge behavioral observation (traditional approach) with frame-of-reference (FOR) training.
  - FOR increases rating accuracy, reliability, and validity.
  - May result in fewer recorded behavioral observations.
- Training model:
  - Focus on dimensions and behaviors related to each dimension.
  - Define behaviors along the continuum within each dimension.
  - Link behaviors to dimensions "on-the-fly", not after the exercise.
  - Focus on recording behavioral observations for feedback.
  - Conduct practice sessions using "live" mock candidates.
  - Feedback to the assessors regarding rating accuracy and FOR.
  - Debrief practice exercises.

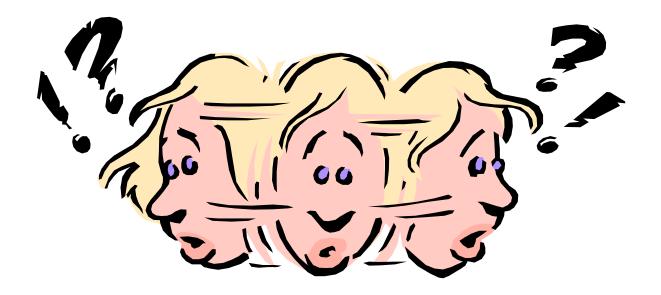
## **The Rating Process**

- Use fewer dimensions
  - Just like memory, it's 7 +/- 2.
  - Increases the number of behaviors correctly assigned.
  - Reduces rating errors due to bias.
- Use behavioral checklists that link example behaviors to the dimensions.
  - Increases accuracy, reliability, and validity of ratings.
  - Reduces burnout due to cognitive load.
  - Allows more time to observe actual behavior.
- Do not force consensus, but insist on assessor discussions after each candidate.
  - Discuss ratings and observed behavior.
  - Pooling of comments & sharing of observations.
  - Keeps assessors are on same page and in focus.

### **Candidate Feedback**

- Provide candidate feedback
  - Anecdotal accounts indicate that candidate feedback can reduce subgroup score differences over time.
- Feedback should:
  - Identify strengths, weaknesses, and suggestions for improvement.
  - Include direct statements from assessors.
  - Include roll-up reports so candidates can compare performance to the group.

### QUESTIONS



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